

EUROPEAN FORMAT  
FOR THE CURRICULUM  
VITAE



PERSONAL INFORMATION

Name **MAURO LALLAI**

WORK EXPERIENCE

PROFESSIONAL QUALIFICATION

Chartered Accountant (registered with the Order of Chartered Accountants of Cagliari on 14/12/2001 NO. 672A)

Auditor (registration in the Register at No. 80518 - Year 1999)

**2003 - 2010 Auditor in Local Authorities**

**2011 - 2012 Italy-France Maritime cross-border cooperation program:  
First level controller**

**2007 - 2019 President Institution Civic School of Music of Selargius until February 2016, then C.D.A. board member.**

**December 1992 - today**

***Freelancer in the field of:***

- finance; budget analysis; general accounting; planning and management control;
- Preliminary analysis and preparation of technical-economic feasibility studies for initiatives under regional, national and EU facilitation laws;
- Evaluation of business complexes;
- Accounting facilities in public and private companies;
- Design, computer implementation and implantation of management control systems;
- Business start-up assistance;
- Cost-benefit analysis for environmental impact assessments;
- RAS - Department of Hygiene, Health and Social Welfare - definition of the rules of administration and accounting of the Aziende U.S.L. and Hospital Companies of Sardinia;
- RAS - Department of Hygiene, Health and Social Welfare - advice on the tools of administration, accounting and management control of health agencies;
- RAS - Department of Hygiene, Health and Social Assistance - evaluation of social welfare interventions implemented by municipalities in Sardinia;
- Azienda U.S.L. No. 6 - Sanluri: preparation of the Administration and Accounting Regulations;
- Azienda Ospedaliera G. Brotzu - Cagliari: assistance in the implantation of general accounting and the use of programming and control tools;
- University Polyclinic - Cagliari - Organizational analysis and assistance in the use of planning and control tools;
- Multinational S.p.A.-Perspective cost-benefit analysis related to the reopening of a quarry for mineral extraction;
- BIC Sardinia: Senior Tutor - business idea definition and business start-up assistance;
- Credito Industriale Sardo; Consorzio Ventuno; BIC Sardegna; preliminary analysis of technical-economic feasibility studies for initiatives under regional, national and EU facilitation laws;
- Municipality of Maracalagonis - Assistance in the definition of the regulations and investigations of the call for "De minimis" contributions to businesses;
- Preparation of technical-economic feasibility studies for initiatives under regional, national and EU facilitation laws;
- Sardegna Ricerche: P.O.R. Sardinia 2000-2006, Axis 3 - Human Resources - Research and Technological Development in Enterprises and Territory - Sub-Action 3.13.B.2 - Innovation and Technological Development in SMEs - No. 3 Inquiries and final administrative verifications on Projects financed with ERDF funds.

TEACHING EXPERIENCE

A.Y. 2001/02 to A.Y. 2010/11	University of Cagliari - Faculty of Economics Adjunct professor of general computer science
A.Y. 2010/11 - 2011/12 - 2012/13 - 2013/14 - 2015/16 - 2016/17 - 2017/18 - 2018/19 2019/20 - 2020/21 - 2021/22 - 2022/23 - 2026/24 - 2024/25	University of Cagliari - Faculty of Science MM.FF.NN - Biology and Pharmacy - Medicine - Economic, Legal and Political Sciences - Humanities Adjunct professor of business economics and organization, business administration, health economics, business organization, planning and control
A.Y. 2014/2015	University of Cagliari - Faculty of Medicine - Master II Level in Socio-Health Management Lecturer in: Cost accounting
2011	University of Rome 3 - Master II Level in Health and Pharmaceutical Law Lecturer in: Strategic and Operational Resource Management; Communication and Marketing
1993 - 2000	University of Cagliari - Faculty of Economics Subject Tutor and Classroom Tutor of "Business Administration"
1993 - today	<b>Lecturer in various training courses, including:</b> <b>RAS</b> - Interregional Consortium for the Training of Agricultural Disclosers between the Regions of Sicily and Sardinia - CIFDA Sicily Sardinia - Course for "AGENT OF RURAL DEVELOPMENT" - Lecturer of the subject of <i>BUSINESS ECONOMICS</i> . <b>CIS Bank S.p.A.</b> : training interventions for corporate executives on <i>BUSINESS VALUATION AND FINANCIAL STATEMENTS</i> . <b>Consortium 21</b> - Course for "business tutor" - Lecturer of the subject of <i>BUSINESS ADMINISTRATION</i> . <b>Aziende U.S.L. No. 3 - Nuoro and No. 6 - Sanluri</b> : Training interventions for company executives in <i>GENERAL ACCOUNTING AND FINANCIAL STATEMENTS</i> . <b>Azienda U.S.L. No. 5 - Oristano</b> : Training intervention of company executives in <i>GENERAL ACCOUNTING AND FINANCIAL STATEMENTS</i> . <b>G. Brotzu Hospital Company</b> - Management Training Course 2003: Lecturer of the subject: <i>BUSINESS ECONOMICS</i> . <b>Rasbank</b> - Cagliari: Course for "FINANCIAL PROMOTERS" - Lecturer of the subjects: <i>MICROECONOMICS, FINANCIAL MATHEMATICS</i> . <b>ISFORCOOP</b> - Cagliari: Course for "ASPIRANT ENTERPRISERS IN THE HANDICRAFT SECTOR" - Lecturer of the subject: <i>ADMINISTRATION, FINANCE, CONTROL</i> . <b>ITAS "Grazia Deledda"</b> - Cagliari: Course for "FASHION TECHNICIAN" - Lecturer of the subject: <i>PROFESSIONAL ORIENTATION</i> . <b>Commercial Institute "P. Martini"</b> - Cagliari: IFTS course for "SHOW MANAGER" - Lecturer of the subject: <i>MANAGEMENT SMALL AND MEDIUM-SIZED ENTERPRISES</i> . <b>Istituto Professionale di Stato per i Servizi Sociali "S. Pertini"</b> - Cagliari: IFTS course for "TECNICO DELLA MOBILITÀ IN TURISMO E TRASPORTI" - Lecturer of the subject: <i>MANAGEMENT AND ORGANIZATIONAL ASPECTS OF BUSINESS</i> . <b>State Professional Institute for Industry and Craftsmanship "A. Meucci"</b> - Cagliari: IFTS course for "BUSINESS INFORMATION SYSTEM EXPERT TECHNICIAN - E.R.P. Expert." - Lecturer of the subjects: <i>BUSINESS ECONOMICS, GENERAL ACCOUNTING, BUSINESS PLAN, COMPUTING</i> . <b>Order of Chartered Accountants of Cagliari</b> - Course in preparation for the State Examination for qualification as a Chartered Accountant: speeches on <i>BUSINESS PLAN, VALUATION OF ECONOMIC CAPITAL, COMPANY MERGER, COMPANY SPLIT, CONSOLIDATED FINANCIAL STATEMENTS</i> . <b>University of Cagliari: Faculty of Economics</b> - Professional Technique Course - Talks on <i>BUSINESS PLAN</i> . <b>University of Cagliari: Spin-Off Action</b> - Lecturer in the subjects: <i>BUSINESS ECONOMICS, BUSINESS PLAN, COMPUTERS - ASSISTING THE DEFINITION OF THE BUSINESS IDEA</i> . <b>FormezItalia S.p.A.</b> - Project "Training paths on the culture of performance measurement and evaluation" for officials of the <b>Court of Auditors</b> - Lecturer of the subject: <i>GENERAL ACCOUNTING, BUDGET</i> . <b>Cooperative Credit Bank - Cagliari</b> - Seminars in <i>BUSINESS ECONOMICS</i> .

## PUBLICATIONS

- 2001-2008** "Elements for Calculating Economic Capital" and "From Budget Analysis to Financial Forecasting." in: A. Pavan - The economic administration of companies, Giuffrè, Milan
- 2000** G. Olla, A. Pavan, A. Gugliotta, M. Lallai, M. G. Nardi - *Management in the health care company*, 2nd edition, Giuffrè, Milan
- 1996** "Economic-financial analyses in the methodology of the Central Balance Sheet," in: *Annals of the Faculty of Economics of Cagliari* - Vol. XII - F. Angeli, Milan

## EDUCATION AND TRAINING

<p>Dates</p> <p>Title of qualification awarded</p> <p>Duration of course of study</p>	<p>November 1988 - December 03, 1992</p> <p>Bachelor's Degree in Business Administration</p> <p>4 Years</p> <p>Grade 110/110 Summa cum laude</p> <p>Thesis in Business Administration: <i>Subject and Purpose of the Central Balance Sheet - The Investigation of Enterprise Systems.</i></p>
<p>Name and type of organization providing education and training</p>	<p>University of Cagliari - Faculty of Economics and Business</p>
<p>Dates</p> <p>Title of qualification awarded</p>	<p>1996</p> <p>Licensed to practice as a Certified Public Accountant</p> <p>Licensed to practice as an auditor.</p>
<p>Name and type of organization providing education and training</p>	<p>University of Cagliari</p>
	<p>I authorize the processing of personal data, pursuant to Legislative Decree No. 196 of June 30, 2003 and Art. 13 GDPR</p>