

<p align="center"><b>PhD Programme in ECONOMICS AND BUSINESS</b></p> <p align="center">Curriculum 1: BUSINESS ADMINISTRATION Curriculum 2: POLITICAL ECONOMICS Curriculum 3: QUANTITATIVE METHODS</p>	
DISCIPLINARY SCIENTIFIC AREAS	13 - ECONOMICS AND STATISTICS
COORDINATOR	PROF. FRANCESCA CABIDDU
HEAD DEPARTMENT	DEPARTMENT OF ECONOMICS AND BUSINESS
DURATION	3 YEARS
LEARNING OUTCOMES AND RESEARCH TOPICS	<p>The PhD Program in Economic and Business Sciences aims to provide an advanced training path in the fields of economics, business, and statistics. Upon completion, PhD graduates will be capable of independently conducting original research. This is made possible through the acquisition of advanced skills in research methodology, a solid command of analytical methods and tools in economics and business sciences, and the development of a critical mindset towards both scientific and practical problems.</p> <p>PhD graduates will be able to design, organize, and carry out research projects that produce original and innovative scientific results.</p> <p>Doctoral candidates will be part of an academic environment characterized by the presence of faculty members who are actively engaged in national and international networks of excellence. These networks will offer PhD students valuable opportunities for collaboration and research stays abroad.</p> <p>The training path of the PhD program includes the achievement of the following specific objectives:</p> <ul style="list-style-type: none"> <li>The development of a research project with a high degree of originality and innovation;</li> <li>The publication of scientific outputs in international journals or with widely recognized publishers of high quality;</li> <li>The acquisition of specific knowledge through dedicated educational activities that go beyond those offered in traditional tertiary education;</li> <li>Mastery of qualitative and quantitative research methods and operational tools used in scientific research in the fields of economics, business, and statistics, including those linked to modern digital innovation processes;</li> <li>The ability to participate in research groups and contribute proactively, cooperatively, and in a coordinated manner to the achievement of shared goals;</li> <li>An openness to the international context, both through research activities conducted at foreign institutions and through the development of language skills;</li> <li>The development of the skills required to participate in national and international competitive research funding calls.</li> </ul> <p>Particular attention is given to the interdisciplinary nature of the training path. The Department of Economic and Business Sciences includes business economists, political economists, and experts in quantitative methods. This unique composition has fostered the creation of an interdisciplinary study and research environment, and specifically, a PhD program designed to train future researchers in economics, business, and statistics.</p> <p>Upon completion of the program, PhD graduates will not only be prepared for an academic career but will also possess the methodology and critical thinking skills necessary to pursue professional opportunities beyond academia, such as in public institutions and private enterprises. PhD holders will be capable of independently performing a wide range of theoretical-analytical and applied activities in both the public and private sectors.</p> <p>The PhD in Economic and Business Sciences is a three-year program during which</p>

	<p>students acquire specialized knowledge in three fields: Business Economics, Political Economy, and Quantitative Methods. The curriculum also includes in-depth courses on specific topics to foster interdisciplinary skills and provide the knowledge needed to address and solve complex problems.</p> <p>Instruction, delivered in English, takes place mainly in the first year and is structured into three phases:</p> <p>Core lectures and seminars common to all three fields;  Mandatory lectures and seminars specific to each specialization;  Optional courses and seminars chosen by the student.</p> <p>At the end of the foundational training phase, each PhD candidate will define a research project under the supervision of one or more faculty members.</p> <p>Starting from the second year, PhD students will primarily focus on research activities, including a study and research period of at least six months at a foreign university. They will also be encouraged to attend thematic advanced schools and undertake internships at research institutions, public bodies, and private companies.</p> <p>During the third year, PhD candidates will devote themselves almost entirely to research and writing their doctoral dissertation.</p> <p>Throughout the program, active participation in scientific initiatives organized by the department and the PhD program—such as seminars and workshops—will be strongly encouraged. In the final phase of the PhD, students will also be supported (financially and logistically) to attend international conferences and workshops.</p>
<p>ELIGIBILITY AND OTHER REQUIREMENTS FOR CANDIDATES (ART. 2 - NOTICE OF COMPETITION)</p>	<p>Applicants must hold the following academic qualifications for admission:</p> <p>LM-16 Finanza  LM-18 Informatica  LM-31 Ingegneria gestionale  LM-35 Ingegneria per l'ambiente e il territorio  LM-40 Matematica  LM-49 Progettazione e Gestione dei Sistemi Turistici  LM-51 Psicologia  LM-52 Relazioni internazionali  LM-55 Scienze cognitive  LM-56 Scienze dell'economia  LM-59 Scienze della comunicazione pubblica, d'impresa e pubblicità  LM-63 Scienze delle pubbliche amministrazioni  LM-76 Scienze economiche per l'ambiente e la cultura  LM-77 Scienze economico-aziendali  LM-82 Scienze statistiche  LM-83 Scienze statistiche attuariali e finanziarie  LM-91 Tecniche e metodi per la società dell'informazione  19/S (specialistiche in finanza)  23/S (specialistiche in informatica)  34/S (specialistiche in ingegneria gestionale)  38/S (specialistiche in ingegneria per l'ambiente e il territorio)  45/S (specialistiche in matematica)  55/S (specialistiche in progettazione e gestione dei sistemi turistici)  58/S (specialistiche in psicologia)  59/S (specialistiche in pubblicità e comunicazione d'impresa)  63/S (specialistiche in scienze cognitive)  64/S (specialistiche in scienze dell'economia)  71/S (specialistiche in scienze delle pubbliche amministrazioni)  83/S (specialistiche in scienze economiche per l'ambiente e la cultura)  84/S (specialistiche in scienze economico-aziendali)  91/S (specialistiche in statistica economica, finanziaria ed attuariale)  92/S (specialistiche in statistica per la ricerca sperimentale) and all the other equivalent degrees, according to old Italian Regulations.</p>

	<p>Foreign candidates: The foreign degree must be comparable in duration and content to the titles listed above and provide access to PhD education in the country of achievement.</p>
<p>ADMISSION TESTS FOR CANDIDATES APPLYING FOR THE ORDINARY POSITIONS</p>	<p>ASSESSMENT OF QUALIFICATIONS AND CURRICULUM VITAE, IN-PERSON INTERVIEW</p> <p><b>Required Documents</b></p> <p>Applicants must submit the documents specified in Article 3 of the Call for Applications, to which reference is made. Special attention should be paid to the file upload procedures indicated in the same Article 3.</p> <p>In addition, candidates are <b>required</b> to submit the following documents:</p> <p><b>a) A motivation letter</b> (maximum 4,000 characters, including spaces), explaining the reasons for applying to the PhD program and outlining future professional or academic plans.</p> <p><b>b) A research proposal</b> that the candidate intends to develop during the PhD program. The proposal must be uploaded to the system by the application deadline (file name: <i>Research_Proposal_LastName_FirstName</i>). The proposal, which must not exceed 6,000 characters including spaces, should include:</p> <ul style="list-style-type: none"> <li>• The objective of the proposed research project</li> <li>• The relevant literature</li> <li>• The methodology to be adopted</li> <li>• The bibliographic references</li> </ul> <p><b>Optional:</b> Candidates may also submit a <b>letter of recommendation</b>. The letter must be written in English, using the mandatory form available at: <a href="https://unica.it/dottoraticerca">https://unica.it/dottoraticerca</a> (see: <i>Instructions for applying to the Call and forms – Attachment D</i>), and must be issued by a university professor or an expert in areas relevant to the PhD program. The letter must be written on official institutional letterhead, dated and signed. The letter should be sent directly by the referee to the following email address: <b>phdcall_referenceletter@unica.it</b> The email subject line must include: <i>Dottorato_Sea_LastName_FirstName</i> of the applicant.</p> <p><b>Evaluation of Qualifications</b></p> <p>The qualifications and curriculum vitae submitted by applicants will be evaluated according to the general criteria set out in Article 4 of the Call for Applications, as well as the specific criteria established by the Selection Committee.</p> <p>Please note that the <b>motivation letter, research proposal, and any optional recommendation letter are not individually assessed as separate qualifications</b>. However, they are important elements that will assist the committee in assessing the candidate's potential and motivation for research more accurately.</p> <p><b>Interview</b></p> <p>Only candidates who score <b>at least 30 out of 100 points</b> in the evaluation of qualifications and curriculum vitae will be admitted to the oral interview. The purpose of the interview is to assess the applicant's aptitude for scientific research and their knowledge of topics related to the main areas of study covered by the PhD program.</p> <p>During the interview, the candidate's research proposal will also be discussed to evaluate their understanding of the methodological tools and theoretical foundations of the project.</p> <p>Please note that the research proposal submitted at this stage does <b>not</b></p>

	<p>necessarily represent the final research project to be carried out during the PhD. The definitive research project will be defined with the supervisor and approved by the PhD Faculty Board at the end of the first year of the program.</p> <p>The interview may be conducted in <b>English</b>, upon request.</p> <p>Applicants who are unable to attend the interview in person, for justified reasons, <b>may be granted the option to participate via videoconference</b>, on the same date and time scheduled for in-person interviews, according to the procedures outlined in the Call for Applications.</p>
<p>ADMISSION TESTS FOR FOREIGN CANDIDATES APPLYING FOR THE RESERVED POSITION</p>	<p>ASSESSMENT OF QUALIFICATIONS AND CV, ONLINE INTERVIEW</p> <p><b>Required Documents</b></p> <p>Applicants must submit the documents specified in Article 3 of the Call for Applications, to which reference is made. Particular attention should be paid to the file upload procedures indicated in the same article.</p> <p>Additionally, candidates are <b>required</b> to submit the following documents:</p> <p><b>a) A motivation letter</b> (maximum 4,000 characters including spaces), outlining the reasons behind the candidate's decision to apply for the PhD program and describing their future academic or professional goals.</p> <p><b>b) A research proposal</b> that the candidate wishes to develop during the PhD. The proposal must be uploaded to the system by the application deadline (file name: <i>Research_Proposal_LastName_FirstName</i>). The proposal, which must not exceed 6,000 characters including spaces, should include:</p> <p>The objective of the proposed research  The relevant literature  The methodologies to be adopted  Bibliographic references</p> <p><b>c) A letter of recommendation.</b> The letter must be written using the mandatory form <a href="https://unica.it/dottoratiricerca">https://unica.it/dottoratiricerca</a> available at: <a href="https://unica.it/dottoratiricerca">https://unica.it/dottoratiricerca</a> (see: <i>Instructions for applying to the Call and forms – Attachment D</i>). It must be written in English by a university professor or an expert in fields relevant to the PhD program, on official institutional letterhead, dated, and signed. The letter must be sent directly by the referee to the email address: <b>phdcall_referenceletter@unica.it</b>, with the subject line: <i>Dottorato_Sea_LastName_FirstName</i> of the applicant.</p> <p><b>Evaluation of Qualifications</b></p> <p>Qualifications and curriculum vitae will be assessed based on the general criteria outlined in Article 4 of the Call for Applications, as well as specific criteria established by the Selection Committee.</p> <p>Please note that the <b>motivation letter</b> and <b>research proposal</b> are <b>not assessed as standalone qualifications</b>. However, they provide important information for the committee to better evaluate the candidate's potential and motivation for research.</p> <p><b>Interview</b></p> <p>Only candidates who receive at least 30 out of 100 points in the evaluation of qualifications and CV will be admitted to the oral interview.</p> <p>The interview is designed to assess the candidate's aptitude for scientific research and their knowledge of topics relevant to the main fields of study within the PhD program.</p> <p>Among other aspects, the candidate's proposed research project will be discussed during the interview, in order to evaluate their understanding of the methodological tools and theoretical foundations underlying the proposal.</p> <p>Please note that the research project submitted at this stage <b>does not necessarily have to be the final project</b> carried out during the PhD. The final research project will be defined with the supervisor and approved by the PhD Faculty Board at the end of the first year.</p>

	The interview may be conducted in English, upon request.
POSITIONS	7, 1 of which without scholarship, and 1, with scholarship, reserved for a foreign candidate with a 2nd level degree awarded abroad
SCHOLARSHIPS	6: - 1 funded by the University of Cagliari (funds from University budget) - 5 funded with funds from PR FSE+ 2021-2027 – Line A, reserved for university female and male graduates under 35 years at the time of application (PNR 2021-2027 research and innovation area: Creativity, Social Transformation, Inclusive Society, Digital, Environment - S3 Specialisation Area: ICT; Tourism, Culture and Environment; Agrifood)
CONTACT PERSON	PROF. FRANCESCA CABIDDU EMAIL: fcabiddu@unica.it - TEL. +39 0706753382
WEBSITE	<a href="http://dottorati.unica.it/sea/">http://dottorati.unica.it/sea/</a>